

CORPORATE PARINER PROGRAM EMEDIA KIT

CASSIE DEMOSS, INDUSTRY RELATIONS

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f)(in) www.stc.org



Society for Technical Communication

Society for Technical Communication

Founded in 1953, STC is the world's largest and oldest professional association dedicated to the advancement of the field of technical communication. The Society's nearly 3,400 annual members span the field from students and academics to practitioners and managers. Our members represent every industry segment and many countries around the globe, with members from nearly 30 countries.

OUR MISSION

The Society for Technical Communication advances technical communication as the discipline of transforming complex information into usable content for products, processes, and services.

STC serves its members by identifying and promoting best practices in the field and by demonstrating the economic value delivered by technical communicators.

OUR VISION

The Society for Technical Communication strives to be the international authority in content design and delivery, advancing the professional development of our members and articulating the value of technical communication within industry and academia.

TECHNICAL COMMUNICATION

Technical communication is a broad field and includes any form of communication that exhibits one or more of the following characteristics:

- Communicating about technical or specialized topics, such as computer applications, medical procedures, or environmental regulations.
- Communicating by using technology, such as web pages, help files, or social media sites.
- Providing instructions about how to do something, regardless of how technical the task is or even if technology is used to create or distribute that communication.

SHOULD YOU BE MARKETING TO

TECHNICAL COMMUNICATORS?

If your company offers a product or service that aligns with any of the following professionals — the answer is YES!

- Technical Writers & Editors
- Indexers
- Information Architects
- Instructional Designers
- Technical Illustrators
- Globalization & Localization Specialists
- Usability & Human Factors Professionals
- Visual Designers

- Web Designers & Developers
- Teachers & Researchers of Technical Communication
- Trainers and E-Learning Developers



35% SENIOR-LEVEL

Technical writing continues to be a highly coveted skill in the professional workplace.

Demand is **expected to grow at 10%** from 2020 to
2024. This is faster than the
average for all occupations.

40% MID-LEVEL

15% ENTRY-LEVEL

10% STUDENTS

CORPORATE PARTNER PROGRAM



Hosted by STC, the **TC Global Foresight Advisory**

Council is a consortium of executives from organizations associated with the field of technical communication that advise and counsel one another in support of the technical communication discipline. Council members serve as advocates for the profession and exchange ideas with the STC Board of Directors and CEO on key trends and innovations across the globe. The Council is comprised of stakeholders from the academic community who educate our members, the industrial community that employs our members, and the vendor community that provides the tools many of

Learn more on page 5 >

our members use daily.



A partnership is more than advertising – it is a commitment to being open to new ideas, sharing educational content from thought leaders, delivering mutual value, and ultimately working together to drive the industry forward.

The all-new **Corporate Partner Program** has been designed by industry supporters, for industry supporters based on valuable insights into what companies in the technical communications field need from STC now. Through this collaboration, we've crafted a **program that provides** valuable and flexible options based on your unique business goals and objectives in reaching and accessing STC's powerful audience of key decision-makers and influencers.

Program Details:

- · Program benefits run for 12 months based on a company's join date
- Corporate Partners may join at any time
- Benefits must be used within 12 months of joining/renewing and do not rollover
- Corporate Partner renewal period takes place sixty days (60) prior to the anniversary expiration

Founding Partners

Join before December 31, 2021 and receive 10% OFF regular rates and continue to receive 10% off in all subsequent renewal years.

| PARTNER BENEFITS | GOLD \$16,000 \$5,000 CREDIT | SILVER \$12,000 \$4,000 CREDIT | BRONZE \$8,000 \$3,000 CREDIT |
|---|---|---|--|
| Individual Gold Memberships (transferrable to new employees) | Up to 10 (\$3,400 Value) | Up to 7 (\$2,520 Value) | Up to 5 (\$1,800 Value) |
| Invitation for one (1) executive to join the TC Global Foresight Advisory Council* | | | |
| Invitation for one (1) executive to participate in the STC Annual Board Meeting | • | | |
| Opportunity for one (1) executive to serve on an STC Committee | (based on availability) | (based on availability) | |
| One (1) hour sponsor-led presentation at the Summit & Expo | • | • | |
| Sponsorship of monthly member eNewsletter | 2 | 1 | |
| Recognition on the Corporate Partner page on the STC website with organizational description | 100-word description | 50-word description | 25-word description |
| One (1) Sponsored article on STC's <i>Notebook</i> blog | • | • | • |
| Acknowledgement at the Summit & Expo; welcome slides, program guide, signage, badge ribbons for all company attendees | | • | • |
| Social media Partner "shout out" | | • | |
| Opportunity to join the STC Member Perks program offering discounts and special offers to members | | | |
| Advertising in <i>Intercom</i> or Technical Communication | Full Page Premium (based on availability) | Full Page | Half Page |
| Sponsored Member-Only Webinars (non-CEU) | 3 | 2 | 1 |

YOUR CREDIT, YOUR WAY

SELECT FROM A VARIETY OF WAYS TO ENGAGE WITH AND PROMOTE TO THE STC AUDIENCE.

Credits must be used within the first 12 months of joining/renewing.

STC SUMMIT & EXPO

- 10x10 Exhibit Booth | \$2,000
- Premium Exhibit Booth package with Innovation Hub session (45-min) | \$3,200
- Registrations | \$950 members | \$1,250 non-members

PROMOTED SPONSORED CEU CONTENT*

- One (1) sponsored article; STC Intercom \$3,000 (max.3,000 words; approx. 750 per page up to 4 pages)
- One (1) sponsor-led webinar | \$2,000

DIGITAL ADVERTISING

- One (1) page advertorial in STC Intercom | \$2,000
- Dedicated email blast to the STC membership | \$1,500
- 15-day digital advertising retargeting campaign | \$1,500

Six (6) months of website advertising (rotating)

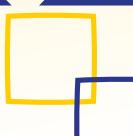
- Banner on homepage/secondary pages | \$4,000
- Tower on homepage/secondary pages | \$3,000
- Button on homepage/secondary pages | \$1,900

^{*}Articles and/or webinars offering continuing education units to CPTCs must meet CEU guidelines. STC reserves the right to pre-approve all content. CEU is available to all certified STC members and any certified non-member company employees for twelve (12) months. Launch dates are assigned and scheduled by STC once content is approved and finalized.

NEW FOR 2021 RETARGETING (ONLINE ADVERTISING)

Reach STC members with this innovative programmatic site retargeting program!

If you're not familiar with retargeting, here is a general overview:







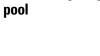




websites



STC Member visits STC website







STANDARD DISPLAY AND NATIVE ADVERTISING CAMPAIGNS

Choose between standard display and native for each 15-day program.

COST:

\$1,500 for each 15-day retargeting program

PILOT RESULTS -

In our pilot program, a 15-day standard display retargeting campaign generated:

319 clicks

342,000 impressions

12x ad frequency rate

^{*}Retargeting programs have different outcomes based on the overall web activity of STC Members, competitive bidding, and advertiser creative. Results may vary.

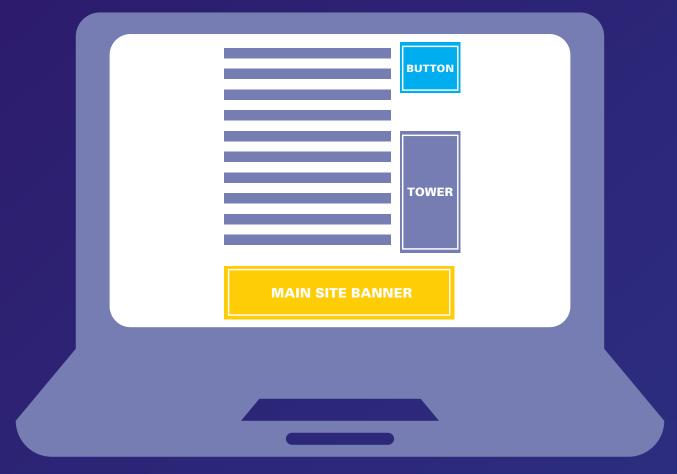


STC WEBSITE

The STC website is the leading resource for those in the field of technical communication. With up-to-the-minute information and easy-to-navigate web pages, your company's marketing can be in front of technical communicators 24/7! This is the ideal opportunity to reach an audience of high-tech writers, editors, and graphic artists who have a very real interest in practical applications and new information for the technical communicator.

Visit www.stc.org

| PRICING (\$) | MAIN SITE BANNER 1140x250 | TOWER 300x600 | BUTTON 300x250 |
|--------------|---------------------------------|------------------|-------------------|
| 3 Months | \$1,250 | \$1,600 | \$1,200 |
| 6 Months | \$2,000 | \$2,800 | \$1,800 |
| 12 Months | \$3,750 | \$5,000 | \$3,000 |



STC PUBLICATIONS

In addition to its Annual Conference, STC offers advertisers high-impact, cost-effective marketing opportunities through its award winning print and digital publications that reach approximately 3,400 technical communication professionals. Partnering with STC can help you remain in front of your customers across channels while creating multiple touch points throughout the year.

Intercom

Intercom is the #1 print and digital magazine for technical communication professionals worldwide. Published six times per year and averaging 36 pages per issue, this awardwinning magazine serves the profession by delivering articles on industry trends, tools, techniques, professional development, and more! It provides practical examples and applications of technical communication that will promote readers' professional development.

Visit www.stc.org/intercom



JUST LAUNCHED

The new digital format allows for clickable links, embedded rich media, and new digital ad types. Your print ad appears in the digital edition, adding live links that connect readers to the landing pages of your choice. New ad types include a sidebar ad on the homepage that is visible at all times, embedded video and a call out/light-box for added content to further strengthen your brand-to-reader relationship.

Intercom Advertising Rates

| AD SIZE | RATE |
|---------------------------------|---------|
| Two-Page Spread, Bleed | \$2,000 |
| Back Cover, Bleed | \$1,600 |
| Inside Front/Inside Back, Bleed | \$1,500 |
| Full Page | \$1,100 |
| Half-Page Vertical | \$750 |
| Half-Page Horizontal | \$750 |
| Quarter-Page | \$500 |

Digital Enhancements

| Homepage Sidebar | 000 |
|---------------------------------|-----|
| Embedded Video | sue |
| Light Box/Call Out \$300 per is | sue |



Technical Communication Sponsorship: \$2,500/issue

Want to align your brand with this prestigous industry journal? Each issue's exclusive sponsor will receive:

- "Sponsored-by" logo featured on front cover of selected issue
- Full-page, inside front cover ad
- Sponsor recognition in marketing and promotions for selected issue

Available on a first-come, first-served basis.

STC PUBLICATIONS

(continued)

Technical Communication

Technical Communication is a quarterly academic journal distributed in BOTH print and digital formats to over 150 educational institutions, government agencies, and industry professionals. Its specialized content includes research reports, case studies, tutorials, and more – all available to assist industry practitioners to become more effective professionals.

Visit www.stc.org/techcomm







All SPONSORS will be acknowledged in full-page "Thank You to our Sponsors" ads placed by STC in both the Salary Database and the November/ December 2021 issue of *Intercom* magazine.

STC SALARY DATABASE

The Salary Database is published annually by STC based upon data from the U.S. Department of Labor's Bureau of Labor Statistics. Popular with Society members, the Salary Database is approximately 200 pages in length and offers sponsors the opportunity to reach a targeted audience in this annual publication.

The Salary Database analyzes how the economy has and will continue to influence demand for technical writers. Consumer, business, and government spending; unemployment and turnover rates, and more are examined in this comprehensive economic outlook across various industries. The database captures valuable, fact-based information for:

- · Readers looking to support their request for a raise
- Managers seeking salary figures to assist in budgeting, bidding and projections
- Job seekers researching opportunities within the field, turnover and salary levels by region, and more!

Scheduled for release in November 2021, the 2020–2021 edition is a benefit to 2021 members and also available to the public for purchase. Reach technical writers and industry professionals year-round by sponsoring this one-of-a-kind publication from STC!

EXCLUSIVE SPONSOR \$15,000

"Sponsored by" with logo on cover • Logo in footer of all pagers (excluding ad pages)

Logo and URL on Salary Database landing page
 Sponsor recognition in all marketing emails sent by STC re: 2020-2021 Salary Database
 Sponsor recognition during Salary Database Webinar
 Two full-page ads in Salary Database - inside front cover and inside back cover
 One custom email blast (to be sent in 2021)

PARTNER SPONSOR \$3,700 UP TO 4 COMPANIES

Sponsor recognition during Salary Database Webinar • One Custom Email Blast (to be sent in 2021) • One full-page ad in Salary Database

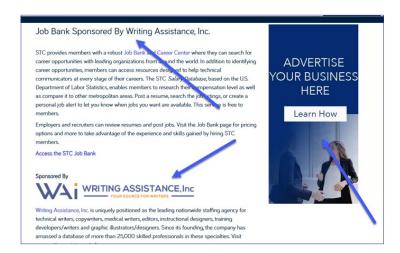
STC Job Bank – (exclusive) \$6,000 annually

STC's Job Bank provides members with an outlet to search for career opportunities with leading organizations from around the world. The Job Bank and Career Center allow members to search and apply for open positions, and access resources designed to aid in their job search. This service is free to STC members. Supplement your recruitment efforts or promote your company with a banner ad on the Job Bank website.

Visit careers.stc.org

Job Bank Sponsor – As the annual sponsor you will receive:

- A 300x600 Tower ad to rotate on STC webpages for calendar year
- Company's logo, link to website, and 75-word company description posted on STC Job Bank website
- Sponsor recognition in all STC marketing and promotion of the Job Bank



Vendor-Led Webinar – \$2,000 each

STC offers companies the opportunity to host their own webinar. Free for STC members to attend, the Society handles all of the marketing and registration. Sponsors get the full registrant list. Live webinars will be recorded and archived in the STC webinar library. Attendance varies by topic and approximately 50% of registered attendees participate in real-time while the rest watch the Webinar on demand. This is an excellent opportunity to educate STC members on your organization's area of expertise or promote your products and services. Attendance ranges from 150-200 people on average. (Webinar topic is subject to STC approval.)



Custom Email to STC Members - \$1,500

In an email of up to 500 words, you can broadcast a targeted informative message about a new technology, product or service to the entire STC database or if you prefer, send it to all the Summit attendees. A button ad on the email can link to additional information on your website. With the prospect of recipients forwarding emails, your audience has the potential to expand far beyond the 3,400 on our list. Sponsor to supply the HTML or text, and any graphic elements. Spotlight emails are limited to one per month and available on a first-come, first-served basis. (*Content subject to STC approval.*)

ARTWORK SPECS

STC Intercom Ad Sizes



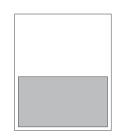
Cover/Full Page
Trim size: 8 3/8" x 10 7/8"
Bleed size: 8 5/8" x 11 1/8"
Live area: 1/4" from trim



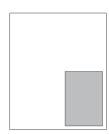
Two-Page Spread Trim size: 16 3/4" x 10 7/8" Bleed size: 17" x 11 1/8" Live area: 1/4" from trim



Half-Page (Vertical) 3 1/2" x 9 1/4"



Half-Page (Horizontal) 7 1/4" x 4 5/8"



Quarter-Page 3 1/2" x 4 1/2"

STC Publication Ad Specs: ACCEPTABLE DIGITAL FORMATS:

Advertisements must be created and submitted in either Adobe InDesign (include fonts and images), Adobe Photoshop (TIF format), Adobe Illustrator (EPS format) or high-resolution PDF (fonts embedded). Ads created in other programs, such as Microsoft Word or PowerPoint, will not be accepted.

FILE SUBMISSION:

All ads for *Intercom* and *Technical*Communication must be submitted as a highresolution PDF with the advertiser's name and
issue date in the file name. Email file to Emmy
Mielcarz, emielcarz@ahint.com if the file is
less than 25MB (please use Dropbox if the file
is larger).

VIDEO AND AUDIO:

Your video or audio file should not exceed 25 MB. The media link system is made to show small formats such as commercials and spots. The media link system can handle most common media file types.

STC.ORG WEBSITE ADS

| TYPE | TARGET | SIZE | FORMAT | DPI | |
|--------|----------------|------------|--------------------|-----|--|
| Banner | Run of Site | 1140 x 250 | | | |
| Tower | Homepage | 300 x 600 | JPG, GIF or PNG | 72 | |
| Button | Secondary Page | 300 x 250 | | | |

Max File Size: 100 MB

STC MEMBER NEWSLETTER ADS:

Submit artwork and URL

| SIZE | FORMAT | MAX FILE SIZE |
|------------|-------------------|---------------|
| 1200 x 220 | JPG, GIF*, or PNG | 40 KB |

CUSTOM EMAIL SPECS:

Submit HTML and URL

| WORD COUNT | FORMAT | PIXELS | RATIO |
|-----------------|--------------|------------|-------|
| Up to 500 words | HTML or Text | 500 to 700 | 40/60 |

Max File Size: 150 KB

Note: For color ads, the STC *Intercom* & *Technical Communication* cannot guarantee color reproduction in printed publication without a supplied contract-level color proof. Advertiser must accept printer's judgment on color if something other than a contract-level proof is submitted.

COMPANY INFORMATION Company Name _____ City State ZIP Country Main Phone Website PRIMARY CONTACT INFORMATION Title _____ Contact Name ___ Contact Email Contact Office Phone Contact Mobile Phone **CORPORATE PARTNER LEVEL** PAYMENT INFORMATION STC TAX ID: 31-4424296 ☐ Invoice me for payment by check ☐ Invoice me for payment by credit card ☐ Bronze.....\$8,000 w. \$3,000 credit ☐ Invoice me for payment by wire transfer STC charges a flat fee of \$25.00 USD for all payments being made by ACH/Wire Transfer to cover associated fees. All rates are listed in USD. **CREDIT OPTIONS** STC Summit & Expo ☐ Credit Card ☐ Visa ☐ Master Card ☐ American Express Cardholder ☐ Premium Exhibit Booth package with Innovation Hub session (45-min) \$3,200 Credit Card Number _____ Exp Date Security Code _____ PROMOTED SPONSORED CEU CONTENT* By signing this insertion order, the Advertiser/Agency agrees to all conditions stated in this insertion order, as well as the STC Advertising Policy. The Advertiser agrees to pay the full amount for all advertisements indicated on this agreement. (max. 3,000 words; approx. 750 per page up to 4 pages) Print ____ Date STC DIGITAL ADVERTISING

☐ Dedicated email blast to the STC membership......\$1.500

□ 15-day digital advertising retargeting campaign.....\$1,500

Six (6) months of website advertising (rotating)

Please complete and submit this form to STC offices with payment and a document stating the names, job titles, emails, and information regarding their Chapter, SIG, or publication selections for the staff that are included in the above Corporate Partner Program membership count, and STC will activate individual memberships. If you require invoicing for payment, or have questions, please contact the STC membership department at (571) 366-1914 or email membership@stc.org

STC ADVERTISING INSERTION ORDER FORM

| Advertiser/Agency Company Name | | | | |
|---|----------------------|------------------|---|--|
| Address | | | | |
| City | State | | ZIP Country | |
| Main Phone | Webs | ite | | |
| Primary Contact | | Title | | |
| | | | Contact Mobile | |
| | | | | |
| DOINT ADVEDTICING | | | | |
| PRINT ADVERTISING INTERCOM advertising rates | | | PAYMENT INFORMAT | TION |
| Ad Size | | Rate | STC TAX ID: 31-4424296 | |
| Two-Page Spread, Bleed | | \$2,000 | Invoice me for payment by checkInvoice me for payment by wire trans | |
| Back Cover, Bleed | | \$1,600 | ☐ Please charge my credit card below | IUI |
| Inside Front/Inside Back, Bleed | | \$1,500 | STC charges a flat fee of \$25.00 USD fo | or all payments being made by ACH/Wire |
| Full Page | | \$1,100 | Transfer to cover associated fees. | |
| Half-Page Vertical | <u> </u> | \$750 | ☐ Credit Card ☐ Visa ☐ | Master Card |
| Half-Page Horizontal | | \$750 | | |
| Quarter-Page | r-Page Cardholder | | | |
| Digital Publication Add-Ons | | | Credit Card Number | |
| INTERCOM ISSUES | | | Exp Date Security Code | |
| | larch/April 🖵 N | lay/June | occurry code | |
| ☐ July/August ☐ S | eptember/October 📮 N | ovember/December | By signing this insertion order, the Advert stated in this insertion order, as well as th agrees to pay the full amount for all adver | ne STC Advertising Policy. The Advertiser |
| TECHNICAL COMMUNICATION | ISSUES | | Signature | |
| ☐ February ☐ May | ☐ August | □ November | Title | |
| Technical Communication Sponsorship | | \$2.500/issue | Print | |
| STC SALARY DATABASE Exclusive Sponsor Partner Sponsor | | \$15,000 | ADVERTISING POLICY Insertion Order Requirements: All insertion orders must contain the publication name, issue month, ad size of choice, and any frequency discount (if applicable). Any information required to initiate | CANCELLATION POLICY Print: Cancellations will be accepted up to the Space deadline for print insertions only. Cancellation requests received after this date may or may not be honored at the discretion of STC. No cancellation will be accepted after the material due |
| - Further openbor | | | payment (ex: internal PO #, order #, etc.) should be included on the insertion order. | date for any reason. Contracts with multiple issue months requesting cancellation for a particular |
| STC JOB BANK SPONSOF | RSHIP | | Please send all insertion orders via email to Cassie DeMoss, cdemoss@stc.org. | month will be reviewed and revised assuming the request is received prior to the reservation |
| □ \$6,000 annually | | | PAYMENT POLICIES AND REQUIREMENTS: 1. Ads will not run without up-front payment in full. | deadline. Digital: Cancellations may be accepted up to |
| DIGITAL ADVERTISING Website Advertising | | | The undersigned agrees to pay 100% of all fees per the terms of this application made payable to STC. Any company requesting to pay later than net | 30 days before the campaign start date. Digital campaigns exceeding 30 days in duration may be altered or stopped early, however, the advertiser is still responsible for all contracted media within |
| Main Site | Banner Tower | Button | 30 days after the receipt of the invoice agrees to pay a deposit in the amount of 10% of the total fee. | 30 days. |
| Pricing 1140 x | | 300 x 250 | All cancellations must be submitted to STC in writing. 10% of the total fee will be retained as a | Emails: No cancellations will be honored once a contract has been accepted. |
| 3 Months □ \$1, | 250 📮 \$800 | □ \$600 | cancellation fee. 5. Advertisers are responsible for ensuring the | Custom Programs and Sponsorship: Due to the nature of custom and sponsorship programs, |
| 6 Months | 000 📮 \$1,400 | □ \$900 | accuracy of all advertising content. STC is not responsible for grammatical spelling or other | cancellations will not be accepted – please thoroughly review all details of the contract before |
| 12 Months □ \$3, | 750 📮 \$2,500 | \$1,500 | errors appearing in the content of published advertising. | submission. ADVERTISEMENTS AND MISSED/ |
| ☐ 15-day Digital Advertising Retarget☐ Custom E-Blast: \$1,500 ea.—Targ☐ Vendor-Led Webinar: \$2,500 ea.— | get Run Date(s): | | 6. Advertisers assume liability for all content of published advertising, and assume responsibility for all claims against the STC Intercom & Technical Communication resulting from their advertising. 7. Requests for a specific position are not guaranteed unless the position premium has been selected in the advertising agreement. | INCORRECT ADS The Society for Technical Communication and it's partners will not be responsible for incidental or consequential damages for errors in displaying an ad provided by the advertiser. As the advertiser, you are responsible for providing the appropriate materials for insertion by the agreed due date and all materials are subject to STC approval. |